



December 1, 2015

Tennessee Valley Authority Board of Directors
400 West Summit Hill Drive
Knoxville, TN 37902
RE: Solar in the Tennessee Valley

Dear TVA Board Members,

We write today to express our alarm about the future of solar in the Valley. Just a few days ago we received news that TVA intends to cut solar programs again in 2016 including the removal of its utility scale program and a 50% reduction in the mid-scale program.

The solar industry is booming across the country, creating well-paying local jobs, providing affordable energy, and building resiliency in our communities. Now is the time to significantly increase investment in solar. The actions taken by TVA will undoubtedly harm a nascent industry, disrupt the economic growth trend in solar, and possibly cost jobs.

When TVA released its Distributed Generation-Integrated Value report, the values contained therein were only supposed to be a starting point for the value of solar. In other words, the 7 cents per kilowatt hour (kWh) only included TVA's avoided costs and not distribution level benefits, economic growth benefits or environmental benefits.

We encourage TVA to work with stakeholders, as it has often done in the past, to determine a fair price for solar power that includes all of the value streams solar makes possible. As the Board of Directors, appointed by the President, you serve as the regulatory body to ensure TVA's work benefits all of the Valley. We encourage you to exercise that authority by restoring and increasing your commitment to solar.

Regards,

A handwritten signature in black ink, appearing to read "D. Tait", is written over a light blue horizontal line.

Daniel Tait
CEO